

Gigantic Brewing Company

Gigantic Brewing Company is an independent, artisanal brewery located in the Southeast quadrant of the Peoples Republic of Portland. We hold ourselves to a simple principle – Never Give an Inch. We vow to start small and (stubbornly) stay small, focusing our efforts on making exceptional beer, rather than a lot of beer. When you drink Gigantic, know that we didn't just put our names on the label – our effort, imagination, and dry wit are in every bottle.

About the Position

This is a part-time position consisting of 2-4 days a week of on-premise sales, in-store tastings supporting off-premise sales and events. You should expect to work weekends, weekdays and occasional travel to other markets. Your direct supervisor would be the Sales Manager.

Key Responsibilities

- Sell beer by gaining new on premise and off-premise distribution.
- Develop and maintain relationships with key on-premise retailers.
- Coordinate and execute weekly events and tastings.
- Report activities and results to the Sales Manager.
- Work with distributor sales reps and managers to achieve and align sales goals.

Requirements

- 21 years of age
- Passion and excitement for Gigantic Brewing and the craft beer industry.
- Competitive and looking to grow within the company.
- Able to communicate thoroughly and effectively in writing and verbally in a timely manner.
- Ability to identify opportunities, follow through and close sales.
- Independent worker and problem solver.
- Flexible work schedule including evenings, weekends and holidays.
- Live in the Portland Metro area.
- Dependable vehicle with valid driver's license, clean driving record, and insurance.
- Possess OLCC and MAST (WA) alcohol servers permit, or have the ability to obtain.

Physical Demands

The physical demands described here are representative of those that must be met by an employee to successfully perform the essential functions of this job. While performing the duties of this job, the employee is frequently required to sit, stand, walk, reach with hands and arms, climb or balance, stoop, kneel, crouch, or crawl, talk and hear.

The employee must frequently lift and/or move up to 50 pounds and be able to move kegs safely (which weigh close to 165 pounds).

Please Submit Cover Letter, Resume, Availability and Salary Requirements

sales@giganticbrewing.com

Submission deadline is E.O.D. March 2nd.

