



Are you passionate about Craft Beverages?

Oregon Fruit Products is currently seeking a person in **Inside Sales** who can support our Brewing/Fermentation channel. Our ideal candidate will have high energy and a passion for representing Oregon Fruit Products. We are seeking an individual that has selling skills and enthusiasm for great customer service.

This is a Salem based position that is responsible for contributing toward growing sales and meeting sales budgets with a primary focus on the fermentation channel. This role is designed for those who have sales experience and have demonstrated the ability to develop and manage customer relationships.

On a daily basis you can expect to find yourself:

- Grow sales in assigned house account territory
- Develop sales leads and follow up to close sales and manage designated customers with a focus on growing sales in current account base
- Prospects new and existing clients utilizing the telephone, web, direct mail, trade shows, customer visits, or other local opportunities
- Sample Orders-Input and Tracking( updating spreadsheet monthly)

Wondering if you are qualified? Here is what we are looking for:

- Bachelor's (B.A. or B.S.) or equivalent in Sales or Marketing or other related fields; OR two to three years related experience in inside or outside sales
- Two to three years of food and beverage service with focus on alcoholic beverage sales or equivalent combination of education and experience
- Requires an OLCC servers permit and Oregon Food Handlers card (must obtain both within first 90 days on the job)
- Ability to respond to common inquiries or complaints from customers, regulatory agencies, or members of the business community
- Proficient with Office Suite including: Excel, Word, Power Point and Outlook
- Must be adept at using various applications including database, spreadsheets, project management, graphics, word processing, presentation creation/editing, communicate by e-mail and use scheduling software
- Ability to define problems, collect data, establish facts, and draw valid conclusions
- Ability to effectively present information to top management
- Ability to interpret an extensive variety of technical instructions

**If you are interested in being considered for this position, please submit a cover letter and a resume to Chris Hodge no later than May 17th.**

**[chrish@oregonfruit.com](mailto:chrish@oregonfruit.com)**