



**JOB TITLE: Sales Rep**

**LOCATION: Oregon City, OR**

**REPORTS TO: Owner**

**HOURS: 30+ hours per week**

**COMPENSATION: Full Commission**

Coin Toss Brewing is a small family-owned production brewery and taproom located in Oregon City, Oregon. We are seeking a hard-working and self-motivated individual to help grow our company and brand.

Coin Toss Brewing, founded in 2015, is committed to producing the finest local beers in honor of our region's illustrious history and heritage. Our goal is to super-serve the local community via our taproom in Oregon City and via local on-premise and off-premise accounts that partner with us.

**Job Expectations:**

Grow Coin Toss Brewing brand and reach with a primary focus on Oregon City and surrounding communities (*including but not limited to*): West Linn, Lake Oswego, Milwaukie, Gladstone, Canby, Beavercreek, Estacada & rural areas of Clackamas County.

**Essential Duties:**

- Represent Coin Toss Brewing with an in-depth understanding of our company's identity, brand and products.
- Meet or exceed specific weekly sales goals
- Meet regularly with supervisor to discuss sales targets, goals & results
- Establish and build relationships with on and off premise customers
- Build and maintain an organized client database
- Be an excellent problem solver
- Be an even better listener
- Make deliveries when needed
- Represent company at tastings and other events
- Bartend occasional shift at Coin Toss taproom

**Qualifications:**

- 2+ years in craft brewing or beverage industry
- Self motivated with a PASSION for local craft beer
- Strong organizational skills and ability to multi-task
- Must be able to work flexible hours including weekends
- Strong people and communication skills: a friendly outgoing demeanor is a must
- Familiarity with the local territory; local Oregon City or close-in resident preferred

**Compensation:**

This is a 100% commission position. Tremendous potential for the right self-starting and passionate individual.

Please send a cover letter and resume to [jobs@cointossbrewing.com](mailto:jobs@cointossbrewing.com). Please describe in detail why you are interested in and qualified for this position.

No phone calls please.